

**ICBC (Asia) - Exclusive One Stop Price Per Deal as low as \$68
for New Securities Customers!**

24 April 2013, Hong Kong – From now till 30 June 2013, ICBC (Asia) offers various securities privileges:

1. Privileges for New Securities Customers

1.1 New Securities Account --- One Stop Price Per Deal as low as \$68 in the first 2 months after account opening and privileged commission rate of 0.1% afterwards

New customers will enjoy one stop price per deal for the first 2 months during promotion period, with no limitation on transaction amount and number of trades.

Trading channels	One Stop Price / deal
Electronic channels	\$ 68
Non-electronic channels	\$ 88

Remarks: Commission will be charged at RMB when trading on RMB denominated securities.

Privileged commission of 0.1% will be offered to all eligible customers until 31 December 2013. The prevailing minimum commission is charged at \$88 for each transaction.

1.2 New Securities Margin Account --- Extra Low Interest Rate at P-2.5%

Customers who open new Securities Margin Accounts successfully during Promotion Period will enjoy the welcome privilege of “Extra Low Interest Rate at P-2.5%” within the first 3 months after account opening.

2. Privileges for Existing Securities Customers

2.1 Day Trade Transaction --- 50% Commission Privilege

All existing customers will enjoy 50% commission waiver for day trade transaction of the same securities via all trading channels during Promotion Period. The maximum commission rebate to each eligible customer is HK\$5,000.

2.2 Securities Trading via Electronic Channels --- Commission As Low As 0.125%

Exclusive Privileges for Securities Trading via Electronic Channels:

Customer Type	Securities Trading Commission for Electronic Channels
Elite Club	0.125%
Other Customers	0.15%

Remarks: Minimum charge at HKD/ RMB\$88 per transaction.

For enquiry, please visit any of our branches, contact our Customer Service Hotline on 218 95588 or visit our website www.icbcasia.com.

Remarks: These privileges are subject to Terms and Conditions. For details, please refer to the Terms and Conditions in promotion material or contact our staff.

Risk Disclosure: Investment involves risk and the prices of securities and derivatives products fluctuate. The prices of securities may move up or down, sometimes dramatically, and may become valueless. It is as likely that loss will be incurred rather than profit made as result of buying and selling investment. Past result should not be taken as indication of future performance. The risk of loss in financing a transaction by deposit of collateral is significant. You may sustain losses in excess of your cash and any other assets deposited as collateral with the licensed or registered person. You may be called upon at short notice to make additional margin or interest payments. If the required margin or interest payments are not made within the prescribed time, your collateral may be liquidated without your consent. Moreover, you will remain liable for any resulting deficit in your account and interest charged on your account. Before making investment decision, you should thoroughly study the offering documents; the financial reports and relevant risk disclose statements issued by the issuer of the investment product(s). Further you should consider your own circumstances and financial position to ensure the investment are suitable for your particular investment needs. You shall seek independent professional advice on legal, tax, financial and other issues in connection with the investment. This document does not constitute and offer for the purchase or sales of any investment products. The contents of this document have not been reviewed by the Securities and Futures Commission.

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Industrial and Commercial Bank of China (Asia) Limited

Industrial and Commercial Bank of China (Asia) Limited (“ICBC (Asia)”) is a licensed bank incorporated in Hong Kong. It has 56 branches, 20 “Elite Club” Wealth Management Centres and 4 commercial business centres in Hong Kong. It is principally engaged in banking, financial and other financial related services with focus on retail banking, commercial banking as well as corporate banking business. Chinese Mercantile Bank and ICBC (Asia) Investment Management Company Limited, the wholly-owned subsidiaries of ICBC (Asia), are specialized in the RMB services in Mainland China and the investment management businesses with a focus on Asia

respectively. ICBC (Asia) is the flagship of Hong Kong banking business of Industrial and Commercial Bank of China Limited, the largest commercial bank in Mainland China (in terms of total assets). On 15 June 2012, Fitch Ratings affirmed A/F1 Long-Term/Short-Term Issuer Default Rating with stable outlook, “A-” Subordinated Notes Rating and “1” Support Rating assigned to ICBC (Asia). On 15 June 2012, ICBC (Asia)’s A2/Prime-1 Long-Term/Short-Term Deposit Ratings and C- Bank Financial Strength Rating assigned by Moody’s Investors Service were affirmed while the outlook on all ratings is stable.